



Complete Document Solutions

For enhanced productivity & profitability



Capital Solutions is one of the most respected companies in the office equipment marketplace in the UK. We are renowned for our market leading products, outstanding after-sales service and our sound ethical and professional business standards. Since 1979 we have been delivering document solutions to our clients helping them boost their business performance and profitability. Our comprehensive range of document solutions are designed to manage critical business information more productively, efficiently and cost-effectively.



...giving you control of your documents

Whether your requirements are simple or complex, by partnering with Capital you will always benefit from:-

Bespoke Document Solutions

Every business has its own systems and processes. That's why we focus on developing a solution that is tailored to the specific needs of your organisation. And as the pace of change continues to accelerate, we ensure your document solution is flexible enough to change and adapt with you.

Our Passion for Service & Support Excellence

Our service and support teams are professional, responsive, dependable and focused on helping your business get the most from your document solution. Our nationwide support network is here to help you manage and maintain your devices. And by maximising device up-time, you will have a much more productive and satisfied workforce.

Our Expertise & Experience

Document solutions are Capital's core business – we have been providing our clients with office equipment and document solutions since 1979. We continually offer solutions using the very latest technology and software. By partnering with us for your document needs you can concentrate on your core business.

Our Independence

As an independent supplier, we offer and deliver a 'best of breed' document solution. We partner with the world's leading suppliers including Ricoh, HP, Konica Minolta, Fujitsu, Safecom, Equitrac, eCopy and Laserfiche – and because we are independent, we can recommend the most effective document solution for your specific requirements.

Our Commitment to the Environment

We take our responsibility for the environment very seriously with all our offices in Edinburgh, Glasgow, Aberdeen and Galashiels having the Environmental Accreditation BS EN ISO 14001. We have specific policies on waste reduction, recycling and only supply Energy Star rated digital office equipment.

A Long-term Partnership

Capital has one of the highest customer retention rates in the industry at 90%+. We believe in long term relationships with our clients and take time to understand your business and how your needs may change over time. We also provide effective account management to continually optimise your document solution – so you keep making efficiency and cost savings.

"We are delighted with the Managed Print Service from Capital Solutions. Not only are we making substantial savings on our document printing costs, we're also seeing a large reduction in printer-related IT support calls. Consumption of toner cartridges and paper has also decreased over the past 4 months."

Mary Erskine's School

"Capital Solutions has been very proactive in providing us with cost effective solutions to support the continuing success of the firm. They were the obvious choice when we undertook the recent Print Review which saw the installation of multi-functional devices throughout the office and enables "follow me" printing to be deployed."

Turcan Connell



Our Services

Document Lifecycle Consultancy

We audit your document output fleet of devices, volumes and running costs. Any proposed solution may include a reduction of or better deployment of existing devices as well as new hardware, software and workflow improvements. Our aim is to help you gain the maximum cost savings and efficiency gains for your business.

Managed Print Service (MPS)

We can manage your entire document workflow and provide device optimisation, rules-based printing, intelligent cost tracking plus full service and IT support. Adopting a MPS can reduce your total document output expenditure by as much as 30%.

Multi-functional Devices – Copy, Print, Scan, Fax

Our extensive range of hardware includes colour and mono multifunctional devices (MFDs), printers, scanners, fax machines, wide format and very high volume production machines from Ricoh, Hewlett Packard, Konica Minolta and Fujitsu.

Print Management Software

Our range of print management software is designed to help you capture, process and distribute documents more efficiently. These software tools also help you analyse and control device running costs and enhance document security.

Electronic Document Management

Laserfiche software significantly speeds up document storage and retrieval times, giving you access to a combination of digital and hardcopy documents on demand, centrally managed and all at the touch of a button.

Operator Training

Our dedicated Client Training Officers deliver end-user training on all our hardware and software solutions. They will empower your staff to get the most from any new device or document solution as soon as it's installed – giving you cost savings and improved efficiency immediately.

Ongoing Technical & IT Support

We maintain your digital output devices to ensure they operate at their optimum efficiency level. Our technical and IT support is exceptional – if we cannot fix the device problem remotely, one of our field engineers will be on site to resolve it within 4 hours.

RICOH



KONICA MINOLTA

FUJITSU

Laserfiche
Run Smarter

equitrac

eCopy

SafeCom.eu

www.capital-solutions.co.uk

RICOH



FUJITSU



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