



Bibby Sapphire (courtesy of Bibby Offshore Ltd)

Achilles FPAL Advanced Registration

"As the only document solutions company in Scotland to have an advanced registration with Achilles FPAL, we are delighted to have further improved our scores. These rigorous and lengthy FPAL assessments clearly confirm our award-winning service."

Andrew Aikman, Sales Director



Advanced Registration

Capital Document Solutions, Scotland's leading independent provider of office equipment and document solutions, has enhanced the **Achilles First Point Assessment** following the completion of another in-depth **Advanced Registration** assessment.

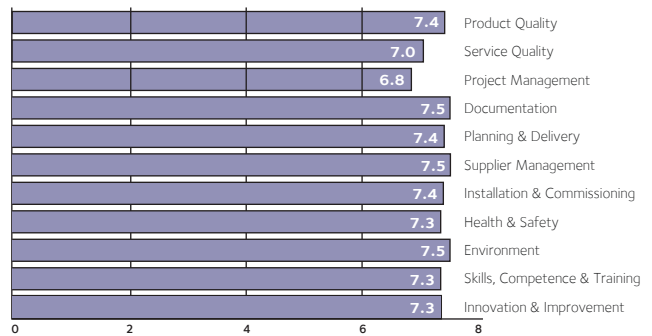
What is Achilles FPAL?

Achilles FPAL is a supplier management database used by operators and service contractors in the European energy market to source suppliers for tender opportunities. Capital has been registered on Achilles FPAL **for over a decade**, and we have also strengthened our profile with an Advanced Registration. This involved a thorough and rigorous assessment by qualified assessors from Achilles FPAL.

The scoring system reflects the **level of detail** and **relevance of answers** supplied. The information can form part of tender pre-qualification submissions and negate the need for multiple information requests. Advanced registration reduces time, money and a significant amount of effort involved in procurement. This gives current and prospective customers of Capital the confidence that we abide by an **ethical** and **effective supply chain process**, recognised to industry standards.

The summary graph is visible to all Achilles FPAL purchasers as part of a supplier's profile.

Advanced Registration Profile (Released)



Profile results are out of eight.

Supplier Ref: 10050944

Supplier Name: Capital Document Solutions Ltd

Scope: ALL Product / Service

■ Supplier Advanced Registration Profile (Latest ARQ)

Capital has achieved very high scores across all eleven business elements assessed. We are the only UK document solutions company to participate in advanced registration. These impressive scores illustrate the **best in class service** that we provide to all clients. Our advanced registration profile results are shown.

Customer Feedback

Capital has **extensive offshore installation and servicing experience**. From our bases in **Aberdeen, Inverness** and **Shetland**, we service and support devices on North Sea assets and vessels operated by many of the world's leading energy companies.

Achilles FPAL's **performance feedback** is a two-way evaluation tool to **record client feedback** and allows Capital to continuously **monitor** and **improve** customer service. This demonstrates our commitment to deliver **high standards of service**, and that no one will work harder for your business.

"We have benefitted from Capital Document Solutions' first class service, support, installation and training and now have a document solution that helps us meet our business objectives. It's great to work with fellow professionals who share our passion for business improvements and for environmental sustainability."

Odfjell Drilling, Aberdeen

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